#### **JOB SUMMARY:**

- Reports to VP, Associate General Counsel.
- Position to be at one of the following locations: Los Angeles, CA; Denver, CO; or Nashville, TN
- Primary role of the position is to serve as the senior lawyer and member of the senior leadership team for key operating groups and regions of DaVita. The GGC will provide advice, guidance and strategic counsel to management on a wide variety of corporate and commercial issues which arise from the day-to-day operations of a growing, complex organization operating in a heavily-regulated environment.

### **DUTIES AND RESPONSIBILITIES:**

- Manage and supervise a team of paralegals, administrative support, and an attorney.
- Provide counsel on a variety of health-care business, corporate and commercial matters
  with an emphasis on sales and marketing, health-care compliance, regulatory, licensing,
  real estate and a full gamut of agreements.
- Structuring, and negotiating business relationships, transactions and overseeing a wide variety of strategic alliances and business development activities.
- Drafting, reviewing, analyzing and negotiating contracts, agreements, memoranda and other legal documents to which the Company intends to become a party, including, but not limited to: Medical Director Agreements, Leases, and Hospital Services Agreements, among others.
- Resolving business disputes, and if necessary, managing litigation.
- Developing a thorough understanding of and familiarity with the Company's business, its people, markets, facilities, customers and competitors in order to identify trends and formulate appropriate advice, structures and strategies.
- Establishing a rapport and working relationship with business managers in order to encourage and continue the proactive use of in-house legal counsel.
- Coordinate and oversee the work product of corporate counsel, company paralegals and outside counsel.
- Performing special assignments or projects as assigned by the Associate General Counsel.
- Assist Associate General Counsel with budget preparation, budget management and teammate matters.
- Support and collaborate with other areas of the JLD and compliance as needed.

## Here is what you can expect when you join our Village:

- A "community first, company second" culture based on Core Values that really matter.
- Clinical outcomes consistently ranked above the national average.
- Award-winning education and training across multiple career paths to help you reach your potential.
- Performance-based rewards based on stellar individual and team contributions.

- A comprehensive benefits package designed to enhance your health, your financial well-being and your future.
- Dedication, above all, to caring for patients suffering from chronic kidney failure across the nation.

# **JOB QUALIFICATIONS**

- J.D. Degree with minimum 10 years of legal experience in operations, corporate law and health care law.
- Candidates who in-house experience and possess experience representing entrepreneurial clients and/or have non-legal work experience will receive first consideration.
- General understanding of relevant health care compliance issues (i.e., Anti-Kickback Statute, Stark, HIPAA).
- Understanding of Medicare certification, provider conditions and state licensing matters is a plus.
- Strong communication skills, both written and oral.
- Experience managing outside counsel and paralegals.

### **Candidate Characteristics**

- Unquestioned integrity.
- Is assertive and a self-starter.
- Maturity and strong interpersonal skills; one whose counsel and judgment are actively sought.
- Outstanding written and oral communication skills.
- A keen understanding of business and commerce, the ability to diagnose legal problems, and present positive, creative solutions and alternatives for management.
- The ability to effectively manage relationships with outside counsel to maximize the quality of representation and remain within budget.
- A bright individual who is a "quick study" and grasps issues quickly. Not hindered by an overly bureaucratic and structured approach to solving problems.
- Possesses good stamina and humor; able to work well under pressure in a fast moving, dynamic company.
- The maturity and flexibility to work effectively with senior management, subordinates and operations personnel.
- The interpersonal skills to be a value add team participant with legal background rather than just the lawyer to the team.
- Support and collaborate with other areas of the JLD and compliance as needed.