Over 150 years, PNC has grown into one of America's most respected banks, because we're committed to helping customers and employees reach their goals. You can depend on PNC to provide the training you need, along with an inclusive culture that recognizes your talent, values diversity and cares about social responsibility. Working with us means having an opportunity you can feel good about, with a Fortune 200 company that's been selected as a "Great Place To Work" by Gallup.

#### Position Overview

PNC has is looking for a Counsel to support its Debit Card, Consumer and Small Business Credit Card and Gift/Prepaid Card, businesses. These businesses deliver credit, debit and gift/prepaid card products and services directly to businesses and consumers.

The lawyer selected for this role will provide contract, business association, legal, regulatory, product and operational advice and guidance to facilitate the conduct of these businesses. This individual will interact with other lawyers in the department who support PNC's retail and operational businesses, will counsel clients on legally complex matters, and will engage and manage outside counsel, as necessary. The position will be based in Pittsburgh, PA and will report to the Managing Chief Counsel, Retail Payments.

\*Job Profile

- Identifies and manages legal risk for the organization.
- Conducts research, provides substantive and procedural legal advice, and participates in significant legal matters.
- Manages outside counsel relationships and expense.
- Reviews and prepares transactional and other legal documentation.

Leadership Competencies

Core Competencies

# Manages Risk - Working Experience

 Assesses and effectively manages all of the risks associated with their business objectives and activities to ensure activities are in alignment with the bank's and unit's risk appetite and risk management framework.

#### **Customer Focus - Extensive Experience**

 Knowledge of the values and practices that align customer needs and satisfaction as primary considerations in all business decisions, and ability to leverage that information in creating customized customer solutions.

Job Specific Competencies

## **Business Ethics - Working Experience**

• Knowledge of practices, behaviors, applicable laws, rules, and regulations governing proper business conduct; ability to demonstrate ethical behavior in diverse situations.

# **Effective Communications - Extensive Experience**

• Understanding of effective communication concepts, tools and techniques; ability to effectively transmit, receive, and accurately interpret ideas, information, and needs through the application of appropriate communication behaviors.

# **Negotiating - Working Experience**

• Knowledge of successful negotiation concepts and techniques; ability to negotiate successfully across the organization and with external vendors and clients in a constructive and collaborative manner.

# Decision Making and Critical Thinking - Extensive Experience

• Understanding of the issues related to the decision-making process; ability to analyze situations fully and accurately, and reach productive decisions.

#### Influencing - Extensive Experience

• Knowledge of effective influencing tactics and strategies; ability to impact decisions within and outside own organization.

### **External Resource Management - Extensive Experience**

• Ability to effectively manage the utilization of external services (e.g., product or platform vendors, service providers, contractors, consultants, outsourced functions).

### **LEGAL FUNCTION - Working Experience**

• Knowledge of the major responsibilities, accountabilities, and organization of the legal function or department; ability to provide legal consulting, advice and assistance.

## Legal Analysis - Working Experience

• Knowledge of and ability to read, interpret and draw accurate conclusions from both legal and factual information.

Required Education and Experience

Roles at this level typically require a university / college degree. Higher level education such as a Masters degree, PhD, or certifications is desirable. Industry relevant experience is typically 8+ years. Specific certifications are often required. In lieu of a degree, a comparable combination of education and experience may be considered.

#### Preferences/Skills

JD from an accredited law school/good standing status in a state bar. If candidate does not have a PA license, candidate will be expected to obtain such license as soon as reasonably practicable after hire.

A successful candidate will have three to five years of experience in the applicable areas of law and practice, and demonstrated ability to fulfill the designated responsibilities

Demonstrated strong judgment, analytical ability, and communication skills

Experience in some or all of the following: credit, debit and gift/prepaid products and transactions and their related legal and regulatory schemes (TILA, ECOA, GLBA, Reg. CC, Reg. E), card and payment association network rules and operations, contract matters, business associations and joint ventures,

retail and card issuing, processing payment and clearing systems.

Certifications/Licenses

Active State License

Visit <u>www.pnc.jobs</u> and search for keyword 237145

PNC provides equal employment opportunity to qualified persons regardless of race, color, sex, national origin, age, sexual orientation, gender identity, disability, veteran status, or other category protected by law.