## Associate General Counsel, IP/Commercial

## (Menlo Park, CA)

Facebook was built to help people connect and share, and over the last decade our tools have played a critical part in changing how people around the world communicate with one another. With over a billion people using the service and more than fifty offices around the globe, a career at Facebook offers countless ways to make an impact in a fast growing organization.

Facebook is seeking an experienced Associate General Counsel to support building8, a new team that brings together world-class experts to develop and ship groundbreaking products at the intersection of hardware, software, and content. building8 will operate on aggressive, fixed timelines, with extensive use of partnerships with universities, small and large businesses. Our ideal candidate is a transactional lawyer with extensive knowledge of IP and licensing plus significant experience drafting and negotiating standard agreements whenever possible, and complex agreements whenever necessary, with diverse partners around the world.

## Responsibilities

- Contract drafting, negotiation and advisory responsibilities for Facebook's building8 team
- Provide strategic business and legal advice to develop a comprehensive, long-term approach to our relationships with start-ups, universities, small to medium sized businesses, large system integrators, non-profits and other key partners
- Build positive and influential relationships with executives, research teams and peers across b8 and Facebook
- Collaborate with subject matters experts at b8 and Facebook to analyze and communicate legal risks
- Possess strong legal and business project management skills with experience taking leadership to structure relationships and agreements.

## Requirements

- J.D. degree and membership in at least one state bar (preferably CA)
- Minimum of 8+ years combined law firm and in-house experience negotiating agreements with academic and research institutions and businesses
- Substantial experience leading successful M&A transactions with a good appreciation of risk to closure speed tradeoffs
- Strong track record negotiating complex technology transactions with universities and private companies
- Ability to collaborate with IP counsel, regulatory counsel, compliance counsel, product counsel, and others
- Administration and resolution of legal issues that arise in existing commercial relationships
- Flexibility and willingness to work extended hours when necessary to complete projects in a timely fashion.