Prudential Job Openings dated 10-10-16

LAW

VP, Deputy Chief Legal Officer, Annuities and Individual Life Insurance - ANN000l1 Legal Shelton, CT

Prudential is seeking a dynamic and experienced attorney with management experience to work directly with the Chief Legal Officers of the Annuity and the Individual Life Insurance Law Departments. The Deputy Chief Legal Officer will manage lawyers who focus on supporting the annuities and individual life insurance businesses and will partner and engage with senior executives, key business leaders, regulators and other key stakeholders. In addition to other responsibilities, this individual will be the Chief Legal Officer of one of Prudentials broker-dealers. The position will be based in Shelton, Connecticut.

http://jobs.prudential.com/job-description.php?jobReqNo=ANN000I1

VP, Corporate Counsel - MER00015 Legal Newark, NJ

The Mergers & Acquisitions group of the Law Department (Newark, NJ) is seeking an attorney with substantial expertise in merger, acquisition and disposition-related matters. The attorney would join a small team that coordinates the delivery of all legal services in connection with strategic acquisitions, dispositions and other corporate development transactions. The attorney would work closely with Prudential's Corporate Development Team as well as with a broad array of business and functional units across Prudential. The candidate would also be expected to have a strong background in general corporate work.

http://jobs.prudential.com/job-description.php?jobReqNo=MER00015

VP, Corporate Counsel – PUB0000P Legal Newark, NJ

Prudential is looking for an experienced attorney to support Prudential Trust Company, a Pennsylvania trust company, and Prudential Fixed Income, the public fixed income asset management unit within PGIM, Inc. Job responsibilities will include: legal advice relating to the common and collective trusts of Prudential Trust Company; drafting and negotiating operations agreements (recordkeepers, TPAs and other service providers); forming and supporting private funds; corporate governance; providing advice regarding U.S. and state regulatory requirements applicable to collective trusts and investment advisers; reviewing and assisting in the preparation of institutional marketing materials and responses to requests-for-proposals; drafting and reviewing investment guidelines; negotiating investment management agreements; and providing advice with respect to operations and trading issues.

http://jobs.prudential.com/job-description.php?jobReqNo=PUB0000P

VP, Corporate Counsel – PUB0000Q Legal Newark, NJ

Job responsibilities will include: providing day-to-day legal advice and support for Prudential Fixed Incomes private funds; forming private funds; drafting and negotiating investor side letters, service provider agreements and non-disclosure agreements; providing advice regarding U.S. and certain non-U.S. regulatory requirements applicable to private funds and registered investment advisers; assisting with preparing regulatory filings; reviewing marketing materials and responses to requests-for-proposals; negotiating investment management agreements; and providing advice with respect to operations and trading issues. This attorney will join a team of nine attorneys supporting Prudential Fixed Income, including two attorneys who provide support to Prudential Fixed Incomes private funds. This attorney will report to the Head of Private Funds within the Prudential Fixed Income legal team and will regularly collaborate with various functions within Prudential Fixed Income, including operations, marketing, reporting, client onboarding, compliance and portfolio management.

http://jobs.prudential.com/job-description.php?jobReqNo=PUB0000Q

VP, Corporate Counsel - RET000BI Legal Hartford, CT

The Prudential Retirement Legal Team is part of the US Business Law Group of Prudentials Law Department. We are seeking a highly talented, business savvy and experienced lawyer to join the legal team within Retirement Law that supports the Full Service Solutions group of the Retirement Business. This position is located in our downtown Hartford office. Prudential's Retirement Business provides investment products and services to defined contribution, defined benefit, and non-qualified plans through two principal areas: the Full Service Solutions group which manufactures market value investment products and provides recordkeeping services for Defined Contribution and Defined Benefit Plans; and investment & Pension Solutions group which provides US pension and international longevity risk transfer solutions to domestic and global Defined Benefit plans, and manufactures stable value and other innovative products for Defined Contribution and other plans and institutions.

http://jobs.prudential.com/job-description.php?jobReqNo=RET000BI

VP, Corporate Counsel - RET000BJ Legal Newark, NJ

The Prudential Retirement Legal Team is part of the US Business Law Group of Prudentials Law Department. We are seeking a highly talented, business savvy and experienced lawyer to join the legal team within Retirement Law that supports the Pension Risk Transfer (PRT) team in Retirements Investment & Pension Solutions group. The job title is Vice President, Corporate Counsel and is based out of our Newark Prudential Tower office. Prudential's Retirement business provides investment products and services to defined contribution, defined benefit, and non-qualified plans through two principal areas: the Investment & Pension Solutions group, which provides US pension and international longevity risk transfer solutions to domestic and global Defined Benefit plans (the PRT Team), and manufactures stable value and other innovative products for Defined Contribution and other plans and institutions and the Full Service Solutions group, which manufactures market value investment products, and provides recordkeeping services for Defined Contribution and Defined Benefit Plans.

Director, Corporate Counsel - INS00049 Legal Newark, NJ

The Individual Life Insurance Law Department is seeking an experienced attorney to join its life product team. This team provides legal support to areas responsible for traditional and variable life insurance product development, maintenance and marketing, and underwriting. The team also provides crossbusiness support on product development to the Prudential Annuities Law Department. Job responsibilities will include: providing legal advice in connection with all Individual Life Insurance new business initiatives. Working closely with the business within a team environment from product concept to product launch; providing counsel to the Individual Life Insurance Marketing team. Assist the business on all matters related to innovative marketing concepts, including the development of advertising, sales and training materials; interfacing with Individual Lifes Compliance and Risk Management functions. Seek to collaborate with these departments in assessing risks and developing monitoring procedures; working closely with colleagues within the Law Department on issues impacting life insurance product distribution; representing Prudential in industry committees and groups that evaluate legal issues that impact the Individual Life Insurance business; and engaging and managing outside counsel, as needed.

http://jobs.prudential.com/job-description.php?jobReqNo=INS00049

Director, Corporate Counsel - LIT0000E Legal Newark, NJ

The Prudential Law Department is seeking a litigation attorney to join its Enterprise Litigation Group (the "ELG"). The ELG is responsible for engaging outside counsel and overseeing all litigations impacting the Company. This position reports to an ELG Vice President, Corporate Counsel, and has significant interaction with business clients and outside counsel. The successful candidate should have: at least five years of law firm, in-house, and/or government experience handling or managing litigation. Experience at a financial services company is very positive. Having had experience presenting cases at trial or in arbitration is also positive, superior interpersonal, organizational, technological, written and verbal communication skills and the ability to work independently in completing assignments promptly and thoughtfully; excellent judgment and high ethical standards; strong project and time management skills; demonstrated ability as a leader in solving problems creatively and constructively, with strong analytical abilities; and the ability to balance multiple assignments simultaneously, and appropriately assess and prioritize work demands.

http://jobs.prudential.com/job-description.php?jobReqNo=LIT0000E

Senior Legal Analyst - RET000BD Legal Newark, NJ

The unit of the Law Department serving Prudential Retirement invites applications from qualified candidates to apply for a Senior Legal Analyst position supporting the attorneys on their team. The Retirement team is located in Newark, NJ, Woodbridge, NJ (Iselin-Metropark) and Hartford, Connecticut.

This position will be located in Newark, NJ. The primary focus of the Senior Legal Analyst will be supporting the Investment & Pension Solutions Team in Retirement Law, with a secondary focus on supporting the [Market and Total Solutions] Team businesses. The position will report to the IPS Team Leader. The position is full-time.

http://jobs.prudential.com/job-description.php?jobReqNo=RET000BD

COMPLIANCE

VP, Compliance (Deputy COO) – PRU000NG Compliance Newark, NJ

This role supports the CCO in all aspects of compliance strategic initiatives and all compliance matters to ensure that the firm is in compliance with all laws and regulations. An important part of the role will be to generate ideas to enhance the compliance program, eliminate duplications and inefficiencies and increase the effectiveness of the program to ensure that the highest risks are properly identified and mitigated. This position will be located in Newark, NJ.

http://jobs.prudential.com/job-description.php?jobReqNo=PRU000NG

Director, Compliance - ANN000JF Compliance Newark, NJ

This position will have responsibility for multiple activities within the Prudential Annuities Compliance team, including providing day-to-day compliance support and advice to various areas within the business unit including the wholesale broker-dealer. The role is responsible for identifying and integrating Compliance Program components into existing and developing business models. The ideal candidate for this position is experienced with regulatory compliance requirements, risk-based workflow analysis, has a strong project management background and is effective in change management. Experience with Financial Services and insurance is preferred, experienced with fixed products and/or alternative distribution a plus.

http://jobs.prudential.com/job-description.php?jobReqNo=ANN000JF

Compliance Manager - FI 0002E Compliance Newark, NJ

The Compliance Manager will be part of the team responsible for ensuring that all portfolios managed by the Fixed Income unit are in compliance with applicable regulatory and contractual requirements. This position has visibility with senior management and direct interaction with portfolio management, Client Services and operations. Responsibilities are dynamic, but typically include: Reviewing client contracts which include portfolio investment guidelines and Regulatory documents both domestic and Internationally; supervise a team of approximately 2-3 compliance analysts; reporting to management as appropriate; review daily and monthly reports from analysts and train them on fixed income products and Regulatory rules and regulations; create necessary queries and reports to establish metrics for the compliance group; research front-end and T+1 compliance issues and communicate with Portfolio

Managers and Traders to resolve any issues; work on ad-hoc projects as required, which may include working with Legal, Operations, Client Service and the Investment team.

http://jobs.prudential.com/job-description.php?jobReqNo=FI 0002E

Compliance Manager - Investment Compliance Group - INV000CK Compliance Newark, NJ

Asset Management Compliance currently has a Manager level position available, supporting PGIM in Newark, New Jersey. PGIM manages approximately \$947 billion in client assets, as of September 30, 2015, in multiple strategies. Asset Management Compliance is responsible for ensuring that all portfolios managed by PGIM are in compliance with applicable regulatory and contractual requirements, and for ensuring that the activities of PGIM associates are in accordance with Prudential's policies. Asset Management Compliance serves as a general resource for resolving legal and interpretive issues relating to the asset management function. The position reports to the Director of Compliance for PMCC to provide day-to-day compliance support to Prudential Mortgage Capital Company (PMCC), the private commercial mortgage investment unit of PGIM. Principal Job Responsibilities: this position provides direct, day-to-day compliance support to PMCC. This is a challenging position with high exposure and strong compliance and regulatory knowledge, attention to detail and solid project management skills are essential. In addition, the position will assist in monitoring business activities to ensure they are performed in compliance with Company policies, securities laws, and SEC, FINRA, and applicable foreign regulations.

http://jobs.prudential.com/location/Newark-NJ/ComplianceManager/INV000CK

Compliance Manager - COM0006C Compliance Newark, NJ

The successful candidate will: plan reviews under the direction of a CTU Director by assessing key risks pertinent to the business, conducting interviews, gathering records, developing detailed test plans and analyzing the information to identify control issues; execute reviews according to CTU protocols. This involves reviewing applicable policies and procedures, testing the adequacy of control systems, and identifying the root cause of any issues; escalate potential issues and exception items noted during reviews to supervisor, compliance, and business management. Provide effective challenge to proposed action plans to ensure appropriate to address identified risks; ensure all testing is well documented and findings are appropriately entered into Prudentials GRC tool; and collaborate with Prudential associates from various groups including business unit compliance, internal audit, risk management, business management (sales, operations, product, etc.).

http://jobs.prudential.com/job-description.php?jobReqNo=COM0006C

Compliance Manager - PRU000N2 Compliance Newark, NJ

The successful candidate will be responsible for: The compliance program for PI's Strategic Investment Research Group ("SIRG"), which primarily provides research and recommendations to clients with respect to the identification, selection and monitoring of funds, investment strategies, and other investment advisers. With respect to the SIRG compliance program, the compliance manager will provide compliance

oversight of, among other things the investment manager search and selection process; portfolio construction, exchange traded fund ("ETF") trading and operations activities; as well as portfolio compliance surveillance reports, trade error reporting and dispersion analysis.

 $\underline{http://jobs.prudential.com/job-description.php?jobReqNo=PRU000N2}$