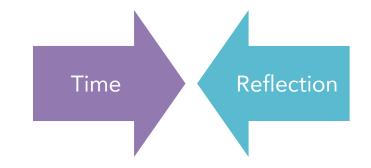
# **Shaping Your Agenda**

Addressing the Associates' Dilemma



#### **Use Self-Awareness**





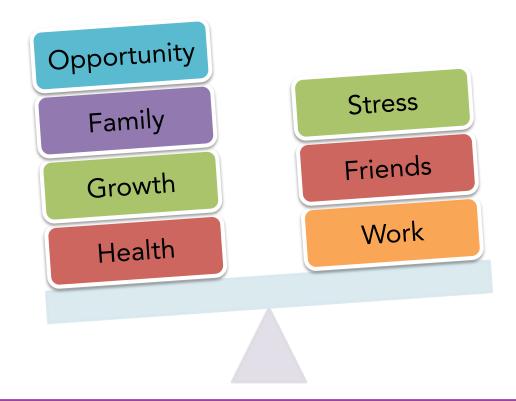


### **Be Honest with Yourself**



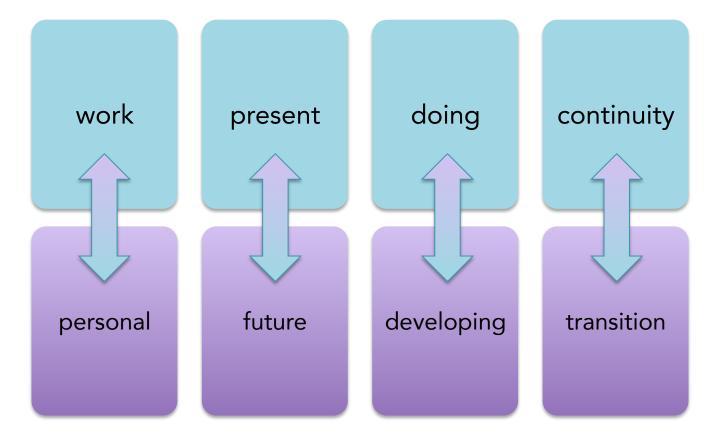


## **Know What You're Balancing**



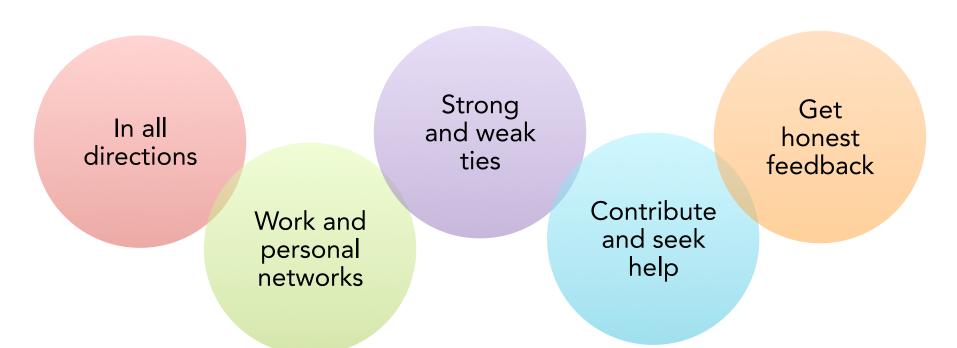


### **Choose Your Trade-Offs**





### Leverage Your Network





## What IS an Agenda?

An opportunity to step back and reflect on the big picture

#### Goals



- Clear idea of
  - long-term goals AND
  - what needs to happen to get there

#### Filter



- what activities are most important?
- what can be deferred?
- which do not matter?

#### Choice

- Agenda =
- a means to make choices about how to spend your time



## **Agenda Before Task List**





#### **Assessment**





## **Build an Agenda**





# Sample David Lee Agenda

#### Goals

- Rebalance
  personal /
  professional
- Improve health
- ☐ Build professional & substantive skills
- Gain clarity on what's next

#### Short-term

- Talk to Allison and another partner about broadening skills and getting more responsibility.
- Work on ability to prioritize by saying no to at least one significant opportunity in order to balance priorities.
- Build in exercise routine.

#### Mid-term

- Reach out to 1-2 past mentors for advice / perception of my strengths.
- Investigate pros/cons of going in house identify in-house classmate / colleague. Talk to 1-2 search firms.
- Investigate how/ whether transfer to DC could someday be an option.
- Work on delegation skills; challenge myself to give more work to junior associates.

#### Long-term

- Develop a specific plan to advance at the firm or to go inhouse.
- Improve in focus and prioritization to create room for Victoria to finish her dissertation with my support.



# **Agenda Template**

Goals	Strengths	Challenges	Resources
Short-term Goals (0-6 months):			
Medium-term Goals (6-18 months):			
Long-term Goals (18-30 months):			



# **Application**



