

LCLD 2021 Pathfinder Regional Session Agenda

Virtual Meeting | August 9–10, 2021 | lcldevents.org/e/2021PathfinderRegionalSession

Monday, August 9, 2021

8:00 – 9:00 PM ET

Dine-Arounds

This informal, optional gathering is an opportunity to network and socialize with other 2021 Pathfinders in small groups. Bring a beverage, your dinner, or your kids if you need to—but feel free to leave work behind for the hour!

Click [here](#) to register.

Tuesday, August 10, 2021

10:00 – 11:00 AM ET

Networking & Technical Troubleshooting

Come early to network and meet some of the folks you may have missed at our first meeting! If you have any technical issues with the meeting platform, this is also an opportunity to get early, live technical support.

11:00 – 11:15 AM ET

Welcome & Introductions

[Sarah Alexander](#), Pathfinders Program Manager, LCLD

11:15 AM – 12:45 PM ET

Building Relationships: The “CIA” Model

[Kara Dodson](#), Consultant & Coach, Volta Talent Strategies

Every lawyer innately knows that their network is a critical component to a successful career. Often, however, it is difficult to navigate the relationships needed to build that strong network. To effectively build and deepen relationships, it is important to have an understanding of our perspective on networking. This session will provide participants with an understanding of: 1) ways to powerfully connect with other professionals; 2) methods to overcome internal and external obstacles; and 3) the importance of clear and specific steps when building strong relationships.

12:45 – 1:15 PM ET

Networking & Lunch

1:15 – 2:15 PM ET

The In-House/Law Firm Perspective: Relationship-Building in Practice

[Sushant Mohan](#), Associate, Baker Hostetler, 2017 Pathfinder

[Phillip Chong](#), Senior Counsel, Capital One, 2017 Pathfinder

Sushant and Phillip will discuss their approach to relationships at their own organizations, with other organizations, and in their communities. Kara Dodson will moderate.

2:15 – 2:30 PM ET

Closing Remarks

[Sarah Alexander](#), Pathfinders Program Manager, LCLD



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